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## CITY COUNCIL REPORT

**DATE:** June 23, 2020  
**TO:** Mayor and Councilmembers  
**Cc:** Jerene Watson, City Manager; Dawn Prince, Deputy City Manager; Leadership Team  
**FROM:** Kraig Fullen, Chief of Police  
**SUBJECT:** Body Worn Camera (BWC) Program

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The following information is being provided in response to the inquiry from Councilmembers Lindemann and Grijalva regarding a Body Worn Camera (BWC) Program that was posed during the joint Finance Committee and City Council Meeting held on June 15, 2020.

### **DISCUSSION:**

The Department recognizes the benefits that a BWC program provides to the officer, the public, evidentiary value and overall transparency. But as mentioned, the cost for such a program when prioritized against other competing needs, has a BWC program placed lower on the list.

Since their inception, the cost for hardware and software for BWC products has been relatively inexpensive. The largest cost is attributed to the data storage and retention which requires a dedicated server locally or the option for a hosted solution. There is also the added cost with redaction software as well as countless manhours required to manually review and redact video. There have been significant improvements in all three areas which have made BWC programs a little more affordable.

Attached is a mid-range proposal for one of three plans offered by Axon to equip each of the Department's 34 sworn officers. This is a five-year plan with new cameras and docking stations provided at year 2 ½ and year 5. Included is a hosted solution for data storage/retention and redaction software which allows video to be reviewed and redacted in a fraction of the time. It also includes direct access to the County Attorney's Office/Public Defender and an electronic chain of custody for the life of the video.

The camera operates in a "buffer mode" which allows pre-event data to be recorded at determined time intervals before the camera is manually activated; with the lowest interval at 30 seconds. The battery operates for 12 hours which is the shift duration that Patrol is working currently.

There are additional features included with the Unlimited package such as agency alert, GPS activation and livestream capability once a camera is activated. There are automatic activation features such as activating the emergency lights on the car, turning on a TASER, unholstering a weapon, or gunfire. There is another automatic feature that allows multiple cameras within a thirty-foot radius to be simultaneously activated once one camera is triggered.

The cost for the first year of the plan is generally the highest because of the hardware, software and licensing purchase with the remaining four years at a lower constant. However, the cost can be divided equally or otherwise at the agency's request.

If you have additional questions or would like a product/plan overview from Axon, I am sure that a Zoom meeting can be arranged.

**RECOMMENDATION / CONCLUSION:**

Should the Council wish for the Department to pursue this, it can become part of the list for any additional COVID-19 federal funding and of course be budgeted through our Capital Improvement Plan (CIP) which works on a 5-year horizon for allocating funding by year as prioritized.



# AXON

**Douglas Police Dept. - AZ**

**AXON SALES REPRESENTATIVE**

Thom Ruseva-Mahan

+1 4805026238

tmahan@axon.com

**ISSUED**

6/22/2020



**Axon Enterprise, Inc.**  
 17800 N 85th St.  
 Scottsdale, Arizona 85255  
 United States  
 Phone: (800) 978-2737

**Q-259120-44004.929TR**

Issued: 06/22/2020

Quote Expiration: 07/31/2020

Account Number: 112503

Payment Terms: Net 30  
 Delivery Method: Fedex - Ground

**SALES REPRESENTATIVE**

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**PRIMARY CONTACT**

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**SHIP TO**

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 Douglas Police Dept. - AZ  
 300 14th Street  
 Douglas, AZ 85607  
 US

**BILL TO**

Douglas Police Dept. - AZ  
 P. O. Box 4076  
 Douglas, AZ 85607  
 US

**Year 1**

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>						
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	60	12	0.00	0.00	0.00
73746	PROFESSIONAL EVIDENCE.COM LICENSE	60	4	0.00	0.00	0.00
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	60	31	0.00	0.00	0.00
73840	EVIDENCE.COM BASIC ACCESS LICENSE	60	31	0.00	0.00	0.00
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	60	405	0.00	0.00	0.00
73449	AWARE LICENSE	60	32	0.00	0.00	0.00
<b>Hardware</b>						
73202	AXON BODY 3 - NA10		32	699.00	699.00	22,368.00
74210	AXON BODY 3 - 8 BAY DOCK		2	1,495.00	1,495.00	2,990.00
74028	WING CLIP MOUNT, AXON RAPIDLOCK		35	0.00	0.00	0.00
11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		32	0.00	0.00	0.00
87063	TECH ASSURANCE PLAN BODY 3 CAMERA PAYMENT	12	32	336.00	336.00	10,752.00
87062	TECH ASSURANCE PLAN 8-BAY BODY 3 DOCK PAYMENT	12	2	354.00	354.00	708.00
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK		2	43.90	43.90	87.80

## Year 1 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Other</b>						
71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK		2	0.00	0.00	0.00
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	4	468.00	468.00	1,872.00
73841	EVIDENCE.COM BASIC LICENSE PAYMENT	12	31	180.00	180.00	5,580.00
73831	10 GB EVIDENCE.COM A-LA-CART STORAGE PAYMENT	12	405	4.80	4.80	1,944.00
73827	AB3 CAMERA TAP WARRANTY	60	32	0.00	0.00	0.00
73828	AB3 8 BAY DOCK TAP WARRANTY	60	2	0.00	0.00	0.00
73665	AWARE PAYMENT	12	32	108.00	108.00	3,456.00
<b>Services</b>						
85144	AXON STARTER		1	2,750.00	0.00	0.00
					Subtotal	49,757.80
					Estimated Shipping	0.00
					Estimated Tax	4,207.32
					Total	53,965.12

## Spares

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Hardware</b>						
73202	AXON BODY 3 - NA10		1	699.00	0.00	0.00
87063	TECH ASSURANCE PLAN BODY 3 CAMERA PAYMENT	12	1	336.00	0.00	0.00
74028	WING CLIP MOUNT, AXON RAPIDLOCK		1	0.00	0.00	0.00
11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		1	0.00	0.00	0.00
<b>Other</b>						
73827	AB3 CAMERA TAP WARRANTY	60	1	0.00	0.00	0.00
					Subtotal	0.00
					Estimated Tax	0.00
					Total	0.00

## Year 2

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Hardware</b>						
87063	TECH ASSURANCE PLAN BODY 3 CAMERA PAYMENT	12	32	336.00	336.00	10,752.00
87062	TECH ASSURANCE PLAN 8-BAY BODY 3 DOCK PAYMENT	12	2	354.00	354.00	708.00
<b>Other</b>						
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	4	468.00	468.00	1,872.00
73841	EVIDENCE.COM BASIC LICENSE PAYMENT	12	31	180.00	180.00	5,580.00
73831	10 GB EVIDENCE.COM A-LA-CART STORAGE PAYMENT	12	405	4.80	4.80	1,944.00
73665	AWARE PAYMENT	12	32	108.00	108.00	3,456.00
					Subtotal	24,312.00
					Estimated Tax	2,158.92
					Total	26,470.92

## Year 3

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Hardware</b>						
87063	TECH ASSURANCE PLAN BODY 3 CAMERA PAYMENT	12	32	336.00	336.00	10,752.00
87062	TECH ASSURANCE PLAN 8-BAY BODY 3 DOCK PAYMENT	12	2	354.00	354.00	708.00
<b>Other</b>						
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	4	468.00	468.00	1,872.00
73841	EVIDENCE.COM BASIC LICENSE PAYMENT	12	31	180.00	180.00	5,580.00
73831	10 GB EVIDENCE.COM A-LA-CART STORAGE PAYMENT	12	405	4.80	4.80	1,944.00
73309	AXON BODY CAMERA REFRESH ONE		32	0.00	0.00	0.00
73689	MULTI-BAY BWC DOCK MID REFRESH		2	0.00	0.00	0.00
73665	AWARE PAYMENT	12	32	108.00	108.00	3,456.00

### Year 3 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Other (Continued)</b>						
73309	AXON BODY CAMERA REFRESH ONE		1	0.00	0.00	0.00
					Subtotal	24,312.00
					Estimated Tax	2,158.92
					Total	26,470.92

### Year 4

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Hardware</b>						
87063	TECH ASSURANCE PLAN BODY 3 CAMERA PAYMENT	12	32	336.00	336.00	10,752.00
87062	TECH ASSURANCE PLAN 8-BAY BODY 3 DOCK PAYMENT	12	2	354.00	354.00	708.00
<b>Other</b>						
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	4	468.00	468.00	1,872.00
73841	EVIDENCE.COM BASIC LICENSE PAYMENT	12	31	180.00	180.00	5,580.00
73831	10 GB EVIDENCE.COM A-LA-CART STORAGE PAYMENT	12	405	4.80	4.80	1,944.00
73665	AWARE PAYMENT	12	32	108.00	108.00	3,456.00
					Subtotal	24,312.00
					Estimated Tax	2,158.92
					Total	26,470.92

### Year 5

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Hardware</b>						
87063	TECH ASSURANCE PLAN BODY 3 CAMERA PAYMENT	12	32	336.00	336.00	10,752.00
87062	TECH ASSURANCE PLAN 8-BAY BODY 3 DOCK PAYMENT	12	2	354.00	354.00	708.00
<b>Other</b>						
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	4	468.00	468.00	1,872.00
73841	EVIDENCE.COM BASIC LICENSE PAYMENT	12	31	180.00	180.00	5,580.00
73831	10 GB EVIDENCE.COM A-LA-CART STORAGE PAYMENT	12	405	4.80	4.80	1,944.00
73310	AXON BODY CAMERA REFRESH TWO		32	0.00	0.00	0.00

## Year 5 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Other (Continued)</b>						
73688	MULTI-BAY BWC DOCK FINAL REFRESH		2	0.00	0.00	0.00
73665	AWARE PAYMENT	12	32	108.00	108.00	3,456.00
73310	AXON BODY CAMERA REFRESH TWO		1	0.00	0.00	0.00
					Subtotal	24,312.00
					Estimated Tax	2,158.92
					Total	26,470.92

<b>Grand Total</b>	<b>159,848.80</b>
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## Discounts (USD)

Quote Expiration: 07/31/2020

List Amount	150,790.80
Discounts	3,785.00
<b>Total</b>	<b>147,005.80</b>

*\*Total excludes applicable taxes*

## Summary of Payments

Payment	Amount (USD)
Year 1	53,965.12
Spares	0.00
Year 2	26,470.92
Year 3	26,470.92
Year 4	26,470.92
Year 5	26,470.92
<b>Grand Total</b>	<b>159,848.80</b>

Tax is subject to change at order processing with valid exemption.

## Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_  
**Name (Print):** \_\_\_\_\_ **Title:** \_\_\_\_\_  
**PO# (Or write N/A):** \_\_\_\_\_

Please sign and email to Thom Ruseva-Mahan at [tmahan@axon.com](mailto:tmahan@axon.com) or fax to +1 4809993359

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		SFDC Contract #:
		Order Type:
		RMA #:
		Address Used:
		SO #:
Review 1	Review 2	
Comments:		